

careers@hnbib.lk



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Manager Research

ABOUT US

HNB Investment Bank (HNBIB), a fully owned subsidiary of Hatton National Bank PLC, is one of Sri Lanka's premier Investment Banks. Leveraging the strength and stability of our parent company HNB, we serve a diverse clientele across multiple sectors, cementing our reputation as a trusted leader in Sri Lanka's capital markets.

HNB Investment Bank delivers a full spectrum of services encompassing Stockbroking, Government and Corporate Debt Trading (Treasury Bills, Bonds, Debentures), and Equity Capital Market offerings including IPOs and Private Placements. We extend our financial expertise to Mergers & Acquisitions, Corporate Advisory, and Equity Research, providing seamless end-to-end solutions that empower clients to effectively navigate their evolving financial landscape.

This vacancy exists at **HNB Stockbrokers (Pvt) Ltd**, where you will work alongside the nation's most qualified and experienced investment banking professionals. Discover unparalleled opportunities for both career advancement and personal growth in a dynamic financial environment.

POSITION OVERVIEW

We are seeking a dynamic professional with a passion for capital markets to join our Research team. As a **Manager - Research** you will produce investment recommendations, develop financial models, shape trading strategy, and mentor junior analysts - all while influencing high-stakes financial strategies.

KEY RESPONSIBILITIES

- Prepare financial and capital market research reports covering all relevant financial and non-financial factors to guide client advisory.
- Formulate and recommend the investment view of CSE listed companies.
- Develop and update financial models and produce company, industry, and economic outlook reports.
- Assist in developing trading strategy recommendations, including written research notes and the marketing of investment ideas to clients.
- Oversee the preparation of weekly capital market status reports to all relevant internal and external stakeholders in a timely manner.
- Mentor and guide junior analysts and monitor internal workflows to ensure efficient, high-quality research output.

KEY QUALIFICATIONS & SKILLS

- Economics/ Finance, or other suitable field of study from a recognised university or CFA, ACCA, or CA qualification.
- A sound knowledge of the equity market and the ability to build financial models and translate data into clear investment views.
- Excellent writing and analytical skills coupled with good interpersonal, communication and presentation skills.
- A motivated team player with a willingness to work under pressure.
- A minimum of 5 - 6 years in equity research

An attractive remuneration package will be offered based on experience and qualifications, along with opportunities for professional growth.

Send your resume to careers@hnbib.lk

Please state the position you are applying for in the subject line.